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Endogeneity and IV estimation

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Exogeneity

Revisit the standard regression model,

$$Y = \beta_0 + \beta_1 X_1 + \dots + \beta_K X_K + u, \quad (21)$$

and recall the standard assumption about the conditional mean of u :

$$E(u|X_1, \dots, X_K) = E(u) = 0. \quad (22)$$

If this assumption is violated, then the OLS estimator $\hat{\beta}$ will generally be biased:

$$E(\hat{\beta}|\mathbf{X}) = \beta + (\mathbf{X}'\mathbf{X})^{-1}\mathbf{X}'E(\mathbf{u}|\mathbf{X}).$$

Exogeneity

For experimental data, the regressors X_j are often under the control of the econometrician, hence we are usually satisfied with showing unbiasedness conditional on a specific “design matrix” \mathbf{X}

For observational data, very often we have to deal with stochastic regressors X_j . In this case, we have to show for unbiasedness for all possible \mathbf{X} , i.e.:

$$E_{\mathbf{X}} \left(E(\hat{\boldsymbol{\beta}} | \mathbf{X}) \right) = \boldsymbol{\beta} + E_{\mathbf{X}} \left((\mathbf{X}'\mathbf{X})^{-1} \mathbf{X}' E(\mathbf{u} | \mathbf{X}) \right),$$

where $E_{\mathbf{X}}(g(\mathbf{X}))$ is the expectation with respect to all possible values \mathbf{X} .

Exogeneity

Therefore, assumption (22) is often substituted by a weaker assumption:

All explanatory variables X_j are **exogenous**, meaning that X_j is uncorrelated with the unexplained disturbance term u , i.e.:

$$\text{Cov}(X_j, u) = 0, \quad \forall j = 1, \dots, K. \quad (23)$$

- (22) implies (27), but (27) is a weaker assumption than (22).
- Hence, (27) guarantees consistency of the OLS estimator, but not necessarily unbiasedness.

Endogeneity

If condition (27) does not hold for a particular explanatory variable X_j , meaning that X_j is correlated with the unexplained disturbance term u , then **endogeneity** is present:

$$\text{Cov}(X_j, u) \neq 0, \quad (24)$$

Endogeneity is a serious issue:

- (24) implies that both (22) and (27) are violated;
- the OLS estimator $\hat{\beta}_j$ is usually not only biased, but also inconsistent.

Endogeneity

Intuitive reason for biasedness also in the limit:

- The explanatory variable X_j in (21) cannot be changed independently from u ;
- Only **part** of the change we observe in $E(Y|X_1, \dots, X_K)$, when we change X_j , is directly caused by X_j .
- An additional change in $E(Y|X_1, \dots, X_K)$ is caused by the unobserved factors summarized in the disturbance term u .
- Due to the correlation between X_j and u , changing X_j changes $E(u|X_1, \dots, X_K)$ and hence $E(Y|X_1, \dots, X_K)$.

Endogeneity

What is the partial (average) effect of changing X_1 to X_1^* , say e.g. $X_1^* = X_1 + 1$, *ceteris paribus*?

From (21) we obtain:

$$\begin{aligned} E(Y|X_1^*, \dots, X_K) - E(Y|X_1, \dots, X_K) = \\ \beta_1(X_1^* - X_1) + (E(u|X_1, \dots, X_K) - E(u|X_1^*, \dots, X_K)). \end{aligned}$$

Under the standard assumption (22), the second term disappears. The effect is equal to β_1 .

Endogeneity

If u and X_1 are correlated, then regressing u on X_j on yields $E(u|X_1, \dots, X_K) = \gamma_1 X_1 + \gamma_0$ with $\gamma_1 \neq 0$.

Hence

$$\begin{aligned} E(Y|X_1^*, \dots, X_K) - E(Y|X_1, \dots, X_K) = \\ \beta_1(X_1^* - X_1) + \gamma_1(X_1^* - X_1) = (\beta_1 + \gamma_1)(X_1^* - X_1). \end{aligned}$$

Under endogeneity, i.e. $\gamma_1 \neq 0$, the change we observe in $E(Y|X_1^*, \dots, X_K)$ in reaction to changing X_1 , is the sum of the direct (causal) effect of changing X_1 on Y , β_1 , and the indirect effect of changing additional (unobserved) factors in u , γ_1 .

Endogeneity

Endogeneity is a serious issue:

- There is no way to separate the two factors, when endogeneity is ignored.
- OLS estimation applied to regression model (21), yields an estimator of $(\hat{\beta}_1 + \hat{\gamma}_1)$, rather than the causal effect $\hat{\beta}_1$.
- If u and X_1 are positively correlated, then $\gamma_1 > 0$, and the OLS estimator overrates the direct effect of X_1 on Y .
- If u and X_1 are negatively correlated, then $\gamma_1 < 0$, and the OLS estimator underrates the direct effect of X_1 on Y .

Endogeneity

There are three main reasons for endogeneity:

- A relevant variables is omitted from the model \Rightarrow omitted variable bias.
- There is (classical) measurement error in one of the variables \Rightarrow attenuation bias.
- There is reverse causality: X_j affects Y and Y simultaneously affects $X_j \Rightarrow$ simultaneous equation bias.

In general, all coefficients are biased even if there is only one endogenous variable.

Instrumental Variable

Find a suitable variable Z , the so-called instrumental variable, with the following properties:

- The instrument must be **relevant**, Z is correlated with X_j i.e.:

$$\text{Cov}(Z, X_j) \neq 0.$$

- The instrument Z must be **valid** (exogenous), Z is uncorrelated with u :

$$\text{Cov}(Z, u) = 0.$$

IV Estimation in the simple regression model

Because $\text{Cov}(Z, X_j) \neq 0$, the instrument Z introduces **exogenous** change in X_j , without effecting U .

We can test whether $\text{Cov}(Z, X_j) \neq 0$ using

$$H_0 : \pi_1 = 0$$

in the first-stage regression

$$X_j = \pi_0 + \pi_1 Z + V. \tag{25}$$

IV Estimation in the simple regression model

Consider the simple regression model,

$$Y = \beta_0 + \beta_1 X_1 + u. \quad (26)$$

Using the **methods of moment** approach, we have

$$\text{Cov}(Z, Y) = \beta_1 \text{Cov}(Z, X_1) + \text{Cov}(Z, U).$$

Because $\text{Cov}(Z, U) = 0$, we obtain:

$$\beta_1 = \text{Cov}(Z, Y) / \text{Cov}(Z, X_1).$$

IV Estimation in the simple regression model

Hence, in the simple regression model, the IV moment estimator is given by:

$$\hat{\beta}_1 = \frac{\sum_{i=1}^N (z_i - \bar{z})(y_i - \bar{y})}{\sum_{i=1}^N (z_i - \bar{z})(x_i - \bar{x})}.$$

Alternative estimation method - two-stage least square:

- Use the first stage equation to estimate the part of X_1 that is explained by Z :

$$\hat{X}_1 = \pi_0 + \pi_1 Z.$$

IV Estimation in the simple regression model

- Use \hat{X}_1 instead of X_1 as predictor in regression model (26):

$$Y = \beta_0 + \beta_1 \hat{X}_1 + u. \quad (27)$$

- Both methods yield a consistent estimator of β_1 .
- Standard errors of the IV estimator obtained from (27) are larger than for OLS estimation.
- For a weak instrument, where $\text{Cov}(Z, X_1)$ is close to 0, standard errors may be extremely large.